True**Commerce**™

TrueCommerce Home

Reinventing Supply Chain Efficiency With TrueCommerce Home

Managing an efficient and profitable supply chain is increasingly challenging, especially in the intricate world of home furnishings. Companies face the daunting task of coordinating multiple buyers, warehouses, and shipping points, all while ensuring the safe delivery of bulky, damage-prone products. The need to comply with EDI requirements, share information seamlessly across departments, and integrate with larger retailer networks can be overwhelming, especially for those lacking technical expertise. In addition, traditional ERP systems often fall short in connecting the dots between various vendors and retailers, leaving gaps in efficiency and profitability.

TrueCommerce Home is a comprehensive SaaS platform designed to streamline supply chain management for the home furnishings industry.

With a focus on automation, integration, and efficiency, TrueCommerce Home simplifies operations, enhances connectivity, and fosters growth across retailers, vendors, freight forwarders, and suppliers. Our platform offers detailed, industry-specific solutions, unparalleled scalability, and the flexibility to adapt to the ever-evolving market demands.

Industry-Specific Solutions

Simplified EDI Compliance

Navigate the complexities of EDI compliance with our user-friendly tools that ensure smooth and secure transactions between trading partners. TrueCommerce Home automates compliance processes, allowing you to focus on your core business activities without worrying about the technicalities.

Specialized Logistics for Bulky Items

The platform offers logistics solutions tailored to the unique challenges of the home furnishings sector, particularly for shipping large and bulky items. These solutions address handling, storage, and transportation challenges, ensuring your products are delivered safely and efficiently.

Proactive Product Compliance Tracking

With our proactive compliance tracking tools, stay ahead of industry regulations and retailer requirements. TrueCommerce Home helps you avoid penalties and maintain your brand reputation by ensuring your products meet all necessary standards and specifications.

Comprehensive Integration Capabilities

ERP System Compatibility

TrueCommerce Home extends its seamless integration capabilities beyond leading ERP systems to include independent, homegrown systems that often lack broad support. Understanding the unique value and customization these proprietary systems bring to businesses, our platform is meticulously designed to ensure compatibility, enabling a synchronized ecosystem for all your operations. This approach ensures that companies relying on specialized systems can benefit from the same level of automation, data accuracy, and streamlined workflows as those on mainstream platforms.

By providing integration for both widely used and bespoke systems, TrueCommerce Home bridges the gap, ensuring no retailer or vendor is left behind due to the uniqueness of their technology. We collaborate closely with our clients to tailor our integration strategy to their needs, enhancing efficiency across supply chain management processes. TrueCommerce Home's adaptable capabilities guarantee full support for your operations, facilitating growth and innovation in an ever-evolving market.

Retailer and Vendor Direct Connectivity

Our platform simplifies complex transactions by directly connecting retailers with a broad network of vendors, facilitating automatic order processing, inventory updates, and compliance checks. This connectivity ensures smooth operations and strengthens business relationships by providing a reliable and efficient transactional backbone.

Freight and Logistics Optimization

TrueCommerce Home offers sophisticated tools for real-time tracking, document sharing, and efficient communication with logistics partners. These features are designed to optimize logistics operations, ensuring timely deliveries, and reducing the risk of errors or delays.

Scalability and Flexibility

Customizable Access and Permissions

Adapt the platform to your company's needs with customizable user access and permissions. This feature allows you to control your operations while ensuring your team has the tools and information to perform their tasks efficiently.

Global Expansion Support

TrueCommerce Home facilitates your business's expansion into new markets with multilingual support and tools designed for international trade. Break down language barriers and easily manage international transactions, opening new growth opportunities.

Modular Service Offerings

Our platform's services are modular, allowing you to start with the essential functionalities and add more sophisticated features as your business grows. This scalability ensures that TrueCommerce Home can support your business at every stage of its growth.

> Our online business has more than doubled in the current market and is a key channel for our advertising, promotions and brand awareness. I confidently recommend TrueCommerce Home to people who ask, and it's nice to see how familiar people already are with them in our industry.

Stuart Peterson
VP of Supply Chain, RC Wiley Home Furnishings

Read the Case Study

Discover the Benefits of TrueCommerce Home

01

Streamlined Operations

Automate and simplify your supply chain management, freeing time and resources to focus on strategic growth initiatives.

02

Enhanced Connectivity

Connect with a vast network of partners, vendors, and service providers, enhancing operational efficiency and market reach.

03

Industry-Specific Features

Benefit from solutions designed specifically for the home furnishings industry, ensuring your unique challenges are addressed.

04

Scalable and Flexible

Grow your business with a platform that scales with you, offering customizable features and support for international expansion.

05

Comprehensive Customer Porta

Offers a dedicated portal for your vendors to conduct business efficiently, handling everything from order management to parts inventory, streamlining operations and enhancing collaboration. Get Started with TrueCommerce Home.

TrueCommerce Home integrates with the leading
ERPs in the home furnishings industry:

STORIS

ORACLE
NetSuite

IBM
AS/400

GERS
RETAIL SYSTEMS

LOFT®

PROFIT Systems
a Körber product

INTUIT
quickbooks

TrueCommerce Home By the Numbers:

4,000

Suppliers/vendors
connected to
TrueCommerce Home

300+

furniture retailers
connected to
TrueCommerce Home

60+

of the top 100 retailers
connected to
TrueCommerce Hom

20+ years

TrueCommerce Home
has been supporting
the industry
TrueCommerce Home

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TrueCommerce™