



CASE STUDY

Schneider Electric Ensures Progress in Their EDI Projects with Business Consultant from TrueCommerce



Background

TrueCommerce has served as Schneider Electric's advisor on digital projects through many years. For example, when Schneider Electric has needed to onboard one or more suppliers on EDI, TrueCommerce has managed the entire onboarding process – from contacting the suppliers and defining the technical setup as well as advising both Schneider Electric and the suppliers subsequently.

The Solution

Schneider Electric recently decided to extend this collaboration and sign up for a full-time consultant from TrueCommerce.

Benefits

Having a dedicated consultant coordinate their projects means great benefits to Schneider Electric. TrueCommerce's consultant co-ordinates the dialog between Schneider Electric, their EDI provider, their ERP supplier and other external and internal stakeholders. This way, Schneider Electric ensures that their digital projects proceed according to plan.

"We needed a consultant with both technical and commercial experience who was able to coordinate our projects as well as act as our business consultant"

Peter Andersson
Business Relationship Manager,
Schneider Electric

This ultimately supports Schneider Electric's business in the Nordic countries, the Baltic States, Holland and Belgium.

About Schneider Electric

Schneider Electric develops connected technologies and solutions to manage energy and process in ways that are safe, reliable, efficient and sustainable. The Group invests in R&D in order to sustain innovation and differentiation, with a strong commitment to sustainable development. Today, Schneider Electric represents more than a hundred different brands, and their Danish office is located in Ballerup, Copenhagen.

About TrueCommerce

TrueCommerce gives organisations the competitive edge with a flexible and cost effective solution that harnesses the scale of our global commerce network underpinned by our best of breed, managed service, delivered by locally based service consultants. With TrueCommerce, organisations of any size can easily connect with any trading partner while enjoying the peace of mind of a proven platform that reliably handles tens of millions of transactions annually.

"TrueCommerce's consultant helps ensure the progress in our digital projects, including the onboarding of our customers. We now have a local advisor who can support us in EDI as well as the business procedures related to digitization"

Peter Andersson
Business Relationship Manager,
Schneider Electrics