



## CASE STUDY

# Building a Scalable EDI Foundation for the Future

## About Travis Perkins plc

Travis Perkins plc is one of the UK's leading distributors of materials to the building, construction, and home improvement industries. With a history spanning more than two centuries, the company supports thousands of customers and suppliers across the supply chain. To support electronic trading, Travis Perkins originally relied on an in-house EDI solution supported by a small internal team. As the company scaled, this system became too complex and costly to maintain, leading to the decision to explore an outsourced managed service to better support its evolving needs.

## The Objective

Travis Perkins plc needed to replace its legacy in-house EDI system with a scalable, outsourced solution that could reduce internal complexity, lower IT costs, and support future growth. The company sought to free up internal teams from the day-to-day support and maintenance of the EDI platform so they could focus on more strategic priorities. Seamless trading partner onboarding and reliable infrastructure were also key requirements for success.



Travis Perkins plc is a UK-based distributor of building and home improvement materials with over 200 years of heritage.

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### Challenge #1

Legacy on-premise EDI system was complex and costly to maintain

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### Challenge #2

Internal team heavily burdened with managing and supporting EDI operations

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### Challenge #3

Lack of scalability and flexibility to meet growing business and trading partner needs

## The Solution

Travis Perkins selected TrueCommerce's OneTime EDI managed service after an extensive RFP process. TrueCommerce demonstrated a strong understanding of Travis Perkins' challenges, delivered a robust technical solution, and exhibited a pragmatic, can-do attitude. TrueCommerce handled the full onboarding of over 1,000 customers and suppliers, taking on communications, mapping, and testing. The transition was smooth and well-supported by TrueCommerce's team. As a result, Travis Perkins now runs a fully managed, scalable EDI solution without internal software or hardware, supported by a global trading platform.

## The Results

Travis Perkins plc successfully transitioned from a complex internal EDI infrastructure to a robust managed service from TrueCommerce. The move eliminated hardware and support overhead, improved system reliability, and freed up internal teams to focus on strategic initiatives. With over 1,000 trading partners onboarded and a scalable platform in place, Travis Perkins is now positioned for secure, sustainable growth across its global supply chain.

**“It was felt that the internal resources required to support and maintain an EDI solution in-house could be redeployed to more value-added activities... Over 1,000 customers and suppliers were moved seamlessly onto the TrueCommerce platform.”**

**Mark Elvy**  
IT Development Manager, Travis Perkins plc



**1,000+ customers and suppliers onboarded**



**Fully outsourced EDI, no internal infrastructure needed**



**Scalable, future-ready platform supports ongoing growth**