

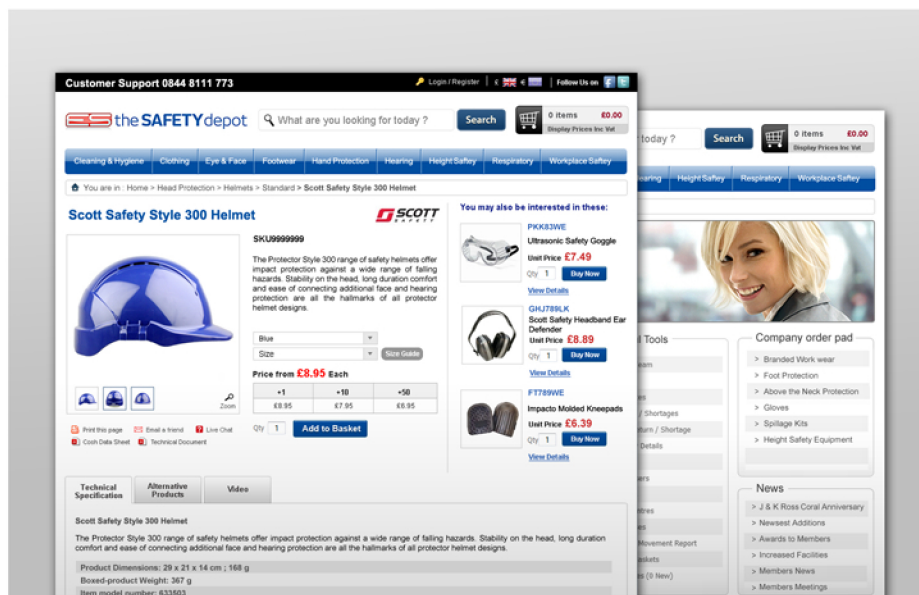


B2B Ecommerce Trading Platform

The Eurosafe Group is the UK's leading Consortium of PPE, Safety Clothing and Workwear suppliers. Established in 1988 the Eurosafe Group has a long history of offering the best possible service, on a local expertise basis with local customer contact but supported by the strength of an International group.

The challenge

Ecommerce has emerged as a major and essential component of the corporate supply chain landscape with organisations now demanding great, not just good ecommerce facilities. Eurosafe have set a firm target to become the leading corporate PPE supplier online with the very best sector leading ecommerce facilities.



The solution

A tailored solution based on the Netalogue™ Ecommerce Platform has been implemented which comprises 15 specialist ecommerce websites and an alliance customer trading platform containing the latest functionality which satisfies the requirements of the most demanding corporate clients.

Company Information

- Eurosafe Group
- PPE Distributors
- £90m group revenues
- Major stockists
- Central negotiations

14 UK & Irish Branches



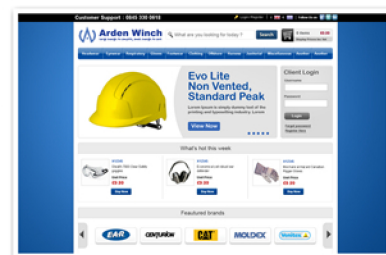
The sheer diversity of market experience of the Eurosafe member companies is their strength, and it has now been harnessed through the very latest online trading platform, designed and built for us by Netalogue. Now, by truly pooling all of our many talents we can give our customers an even better customer service experience.

Simon Ashton
Eurosafe Chairman



Ecommerce Capabilities

• 15 Specialist Websites



• Express Customer Website



• Alliance Customer Website



Key Features

- Super rich product content
- Simple buyer interfaces
- Contract catalogues
- Full e-procurement
- Workflow requisitioning
- Punchout
- Custom order pads

Customer Benefits

- Full product specifications, COSHH sheets, multiple images convey detailed understanding of our products.
- We are catering to the needs of both novice and expert online buyers.
- We can restrict access to just those products you want your buyers to see.
- We can help your buyers leverage savings by helping you to organise your spend with us.
- We can help your buyers save time by giving them access to tools to speed up the ordering process.



Our market feedback consistently tells us the customer needs three things; the best product choice, a very reliable ex-stock delivery service, and last but not least, an extremely accessible and efficient purchasing process. Through "Connect" they have all three, and combined with the service quality which is unique to the Independent Distributor.

Cathal Hughes
Chairman, Portwest Ltd

If you are interested in the Netalogue™ B2B Ecommerce Platform call us now on **+44 (0) 345 643 6600** or e-mail infouk@truecommerce.com and we will offer sensible advice on how we can assist you achieve your objectives on-time and on-budget.

