# **TrueCommerce**<sup>®</sup>

Soge Tech Partner

Cloud-Based Integrations for Sage X3

TrueCommerce is the most complete way to connect your business across the supply chain integrating everything from EDI to digital storefronts and marketplaces to fulfillment and more—so you can do business in every direction.

#### COMPLETE SOLUTION FROM ONE SOURCE

Our unique modular approach enables us to offer a true end-to-end EDI solution that is easy to use and unparalleled in scalability. We've taken the complexity out of implementing EDI by providing all four of the components you need to successfully deploy EDI:

**Connectivity** with your trading partner(s) is required to transmit EDI documents, whether directly via the Internet or through a "Value Added Network," or VAN. The TrueCommerce Trading Network (VAN) is our Internet-based transaction gateway, across which your EDI transactions are transmitted, providing connectivity with all of your trading partners. It is compliant with virtually any connectivity protocol, including AS1/AS2/AS3, FTP and (if required) VAN interconnects.

Web-based, User-Friendly EDI Translation Software,

TrueCommerce Transaction Manager, converts business documents from raw EDI data (ANSI ASC X12 and EDIFACT standard) into a human-readable business form.

Data Mapping and Integration provide the ability to seamlessly send and receive information between Transaction Manager and Sage X3 through the TrueCommerce Business System Plug-In<sup>™</sup>. This is achieved by processing EDI transactions through a

"If you could describe a person as 'user-friendly' that's how I'd describe the folks we worked with at TrueCommerce."

- Linda Baird, Owner, Fresh Meal Solutions, Inc.

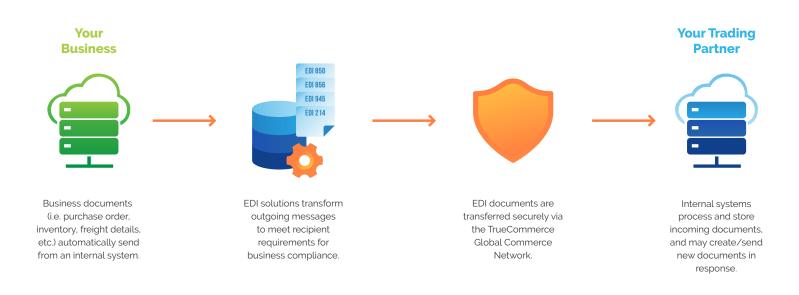
collection of ntelligent software modules. These modules are programmed to format your inbound EDI transactions to match against your configurations within Sage X3 as well as match your outbound transactions against your trading partner's requirements. As your business grows and you acquire new customers, additional trading partner maps can easily be added and seamlessly integrated with your TrueCommerce solution.

Support is a critical component of a complete, endto-end EDI solution. Our Professional Services team has the broad range of expertise to handle not only all of your trading partners' requirements, but also any technical issues related to business system integration and the sending and receiving of your EDI documents. You can also count on the support team to provide the advice and guidance you'll need to be successful. Even if you aren't familiar or comfortable with EDI, we'll be there to help you get up and running, step by step.

# TrueCommerce

## **How EDI Works**

With EDI, you can automate the many steps involved in order processing, from the initial purchase order, to ASNs and shipping updates, to invoices, and more. Here's how.



#### INTEGRATE YOUR ENTIRE SUPPLY CHAIN WITH SAGE X3

Choosing an end-to-end EDI solution that offers seamless integration with your Sage X3 system is a strategic investment that can improve customer relationships, business agility and profitability. But that's just the beginning of what TrueCommerce integrations offer our customers!

Integrating TrueCommerce EDI with Sage X3 reduces the need to print or rekey transactions, yielding a highly automated and easy-to-use solution that is ideal for manufacturers, distributors and retailers. TrueCommerce EDI includes sales, purchasing and remote warehouse integration—so you can meet all of your customers' requirements and also streamline communications with suppliers and 3PLs. Then integrate your marketplaces, web storefront, phone sales and more!

#### Web-Based EDI

A web-based, integrated EDI solution hosted by TrueCommerce offers anytime/anywhere access, with no maintenance, backup or update responsibilities.

#### **Sales Integration**

To minimize manual effort, TrueCommerce integrates the most common EDI documents with your Sage X3 sales order module, including sales orders, invoices, PO acknowledgements and deliveries. When new customers order from your business, TrueCommerce can automatically create a new customer in Sage X3. The system can also automatically update existing sales orders when a PO Change (EDI 860) is received.

#### Warehouse Document Integration

Optionally streamline communications with your 3PL(s) by automatically creating outbound warehouse shipping orders (EDI 940) from sales orders of shipments in Sage X3. Inbound warehouse shipping advices (EDI 945) will create or update existing shipments with package and item contents along with key shipping information. Also, you can easily send outbound ASNs to customers based on the 945.

#### **Purchasing Integration**

For Sage X3 users that want to automate collaboration with suppliers, TrueCommerce integrates outbound purchase orders, order updates, receipt creation and invoices. Inbound invoices (EDI 810/880) can automatically create an invoice in Sage X3. The EDI system can also automatically export inbound ASNs (EDI 856) into Sage X3 to create a receipt against the original PO. Outbound POs (EDI 850/875) can be created from orders in Sage X3, while inbound PO Acknowledgements (EDI 855) can update the order in Sage X3.

# Automated Safeguards Ensure Completeness and Accuracy

To help improve data integrity, speed order turnaround and reduce errors and chargebacks, TrueCommerce EDI ensures that required data is entered correctly and will notify you of specific invalid fields or missing data prior to sending transactions. It also validates unit pricing, purchase order numbers and items before processing EDI transactions to Sage X<sub>3</sub>.

#### EDI Is Just the Beginning!

To do business in every direction, Sage X3 users need to move more data faster across more channels, maximize automation and eliminate manual effort. As the most complete way to connect your business across the supply chain, TrueCommerce offers an unrivaled choice of integrations and value-added capabilities.

#### Connect to Marketplaces—Including Amazon

Connect Sage X3 to leading online marketplaces like eBay, Walmart, Google, AliExpress and more than 100 other top marketplaces globally. Automatically exchange order, fulfilment, customer and inventory data between marketplaces and Sage X3—no more retyping. TrueCommerce can also integrate Sage X3 with Amazon Seller Central or Vendor Central to move order and inventory data back and forth automatically between Amazon and Sage.

#### **Connect to Storefronts**

Connect Sage X3 to leading online storefronts, including Shopify, WooCommerce, BigCommerce, and Adobe Commerce (Magento). Process online orders in minutes and automatically update pricing and inventory between your online store and Sage X3.

#### Integrate with Retailer APIs

Connect directly with your trading partners' API platforms. Our API integration lets you exchange data in real time for increased accuracy, higher performance, faster order processing, and lower costs. Keep inventory up-todate with inventory feed automation, and enjoy fullysupported map updates for ongoing compliance.



### BENEFITS

- An unequaled range of commerce solutions for Sage X3, developed and supported by one trusted source including integrated EDI, digital marketplace and storefront integrations, fulfillment automation and much more
- Advanced EDI integration automates a wide range of sales, purchasing and remote warehouse documents, including advance ship notices (ASNs)
- Connect directly with over 180,000 trading partners on the TrueCommerce global trading network, with time-saving EDI mapping updates at no extra charge
- >> Unlimited, in-region support and free software updates

#### TRUECOMMERCE EDI SOLUTIONS: A TOTAL EDI SOLUTION FOR SAGE X3 FROM ONE RELIABLE SOURCE

Easy to Use	<ul> <li>As intuitive to use as email</li> <li>Point-and-click functionality</li> <li>Requires minimal training to get started</li> </ul>	<ul><li>Includes a step-by-step user's guide</li><li>Backed by free support!</li></ul>
Connects to Any Trading Partner	<ul> <li>Including those requiring the use of AS2 or a specific Value Added Network (VAN)</li> <li>Over 180,000 trading partner mappings and growing</li> </ul>	
Robust Functionality	<ul> <li>Supports any ANSI ASC X12 or EDIFACT transaction</li> <li>Integration leverages Sage X3 web services to create a seamless user experience</li> <li>Integrated sales transactions—including inbound purchase orders, outbound deliveries, outbound invoices and outbound purchase order acknowledgements—help to eliminate manual data entry and drive higher accuracy and faster turnaround on orders</li> <li>To automate collaboration with suppliers, TrueCommerce optionally integrates Sage X3 order, order update, receipt and invoice documents with their EDI counterparts</li> <li>Remote warehouse document integration (EDI 940/945) is optionally available for companies that communicate with a 3PL</li> </ul>	<ul> <li>Outbound ASN integration supports no pack, pick and pack, and standard, so you can meet all trading partner requirements for a strong vendor scorecard</li> <li>Offers integrated support for outbound debit or credit invoices as well as support for consolidated invoices</li> <li>Available Scheduler add-on lets you automate common tasks such as receiving, importing and exporting transactions as well as backing up data</li> <li>Available Labeling plug-in automates creation of UCC/GS1-128 compliant, barcoded labels</li> </ul>
Unbeatable Business Value	<ul> <li>Annual network savings of 30% to 50% compared to EDI solutions offering comparable functionality</li> <li>No annual contract required or early termination fees</li> <li>No AS2 license fees, mailbox fees, peak hour surcharges, delimiter conversion fees or other hidden service fees</li> </ul>	<ul> <li>Free software updates! If your trading partner changes a specification or adds a transaction, we'll update your data mapping at no charge</li> <li>Free unlimited support in your region</li> </ul>
System Requirements	>>> Broadband Internet connection	

#### ABOUT TRUECOMMERCE

TrueCommerce is the most complete way to integrate your business across the supply chain, integrating everything from EDI to inventory management, to fulfillment, to digital storefronts and marketplaces, to your business system and to whatever comes next. That's why thousands of companies across various industries rely on us.

#### THE TRUECOMMERCE TEAM IS HERE TO HELP!

If you have any questions regarding TrueCommerce, or how our solutions apply to your business, our passionate, customer focused team is here for you.

#### Call us today at 888.430.4489

www.truecommerce.com





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